



CURRICULUM VITAE

1. PERSONAL DATA

- First and last name: MARCELO HÉCTOR RODRIGUEZ
- Date and Place of Birth: December 24, 1962, San Juan, Argentina
- D.N.I.: 14,878,293
- CUIT: 20-14878293-9
- Telephone: 54 9 264 4050113
- Email: cpn.mrodriguez@gmail.com

2. UNIVERSITY DEGREE STUDIES

- University: Católica de Cuyo
- Country: Argentina
- Graduation Date: May 1989
- Title: National Public Accountant and Partitioning Expert

3. POSTGRADUATE UNIVERSITY STUDIES

- University: Católica de Cuyo
- Country: Argentina
- Graduation Date: December 1998

Postgraduate course in Formulation and Evaluation of Investment Projects

Postgraduate course in Management Tools

Postgraduate course in Administration of Financial Entities

4. PROFESSIONAL SPECIALIZATION

Description: Formulation, Evaluation and Financing of Investment Projects in different programs with financing from multilateral organizations (IDB, IBRD, CAF, IFAD), and private banking, business plans and specific topics in the area of finance, costs and budget. High specialization in technological projects of modernization and productive innovation in companies and institutions. Due Diligences and Business Development in the financial and mining sector.

5. PROFESSIONAL BACKGROUND

- CFO at ALCATEL San Juan SA. 1986 (Telecommunications Industry)
- CFO at Electrometalúrgica Andina SAIC 1986 to 1988. (Electrointensive Industry)

- CFO at Ceras San Juan SA 1988 to 2002 (Mining Industry)
- CFO Grupo D'anna. 2002 to 2005 (Food Industry)
- Corporate advisor Cal Albors (Mining Industry)
- Author and formulator of the Protect Idea of the PI TEC Vitivinícola, Corporación Vitivinícola Argentina. Source IDB
- Executive Coordinator of the PI TEC VITVINÍCOLA. Corporación Vitivinícola Argentina. Source IDB
- Formulator of the CONCENTRATED GRAPE JUICE project for the Government of the Province of San Juan. Source IDB
- Formulator of the METEOROLOGICAL STATION NETWORK project for the Government of the province of San Juan and the Chamber of Wine Makers of San Juan. Source IDB
- Formulation and execution of the PESTICIDE DETECTION LABORATORY IN GRAPE project for the Government of the province of San Juan and the Chamber of Wine Makers of San Juan. Source IDB
- In charge of the formulation and execution of the NATIONAL TRACEABILITY PROGRAM FOR RAISINS AND FRESH GRAPES project for the Chamber of Wine Makers of San Juan and the Chamber of Foreign Trade of San Juan. Source IDB
- Expert consultant for the formulation of the Project Idea of the San Juan Olive Technology Innovation Program, for the Investment Promotion Agency of San Juan. Source IDB
- Expert consultant in the coordination of the formulation of the subprojects of the Olive Technology Innovation Program, for the Investment Promotion Agency of San Juan. Source IDB
- Economist evaluator of the Sarmiento Water Channel expansion project in San Juan –MAGyP. Source IBRD
- Consultant on the SWAP project for the government of San Juan in the areas of Health, Education and Finance. Source IBRD
- Executive Coordinator of the PROVIAR 2086/OC-AR project, PROJECT FOR THE INTEGRATION OF SMALL PRODUCERS INTO THE WINE CHAIN. Corporación Vitivinícola Argentina. Source IDB
- Regional Technical Coordinator for San Juan and NOA, PRODERI project. Source FIDA.
- Formulation of actions for FIT AP (Strengthening of Technology Innovation of the productive agglomerate) for raisins and FIT AP for wine. Source IDB
- Project Manager for the Non-Metallic Mining FIT AP. Source IDB
- External consultant for the Ministry of Mining of San Juan for the development of the project: COMMERCIAL AND TECHNOLOGICAL INTELLIGENCE SYSTEM FOR THE MINING SECTOR. Source IDB
- Partner and General Manager at GPI Consultores S.R.L.
- Partner and Director at Global Business SAS.

6. INSTITUTIONAL BACKGROUND

- a. Council World Rugby member. Regional Committee and Audit and Risk Committee member. 2016 to 2022
- b. Governance Working Group member at World Rugby. 2021
- c. Sudamérica Rugby President (South America and Central America). 2016 to 2018
- d. Board member at América's Rugby.
- e. Board member of Jaguares at the Argentinian Rugby Union. 2016 to 2020.
- f. Argentine Rugby Union president. 2018 to 2022

g. SANZAAR Board member in representation of Argentina. 2020 to 2023

h. SANZAAR CHAIRMAN . 2021 to 2023.

7. EXPERIENCE IN STUDIES AND TRAINING

Training courses taught:

- a. Financial instruments of the IDB and the NATIONAL AGENCY FOR SCIENTIFIC AND TECHNOLOGICAL PROMOTION in San Juan, Mendoza and Buenos Aires provinces.
- b. Workshops to raise awareness of the demand for technology for the wine sector. San Juan and Mendoza provinces
- c. Costs and Financial Budgets, for advised companies, San Juan Professional Council of Economic Sciences, Center of Engineers of San Juan and Association of Business Leaders.
- d. Financing tools from FONTAR and FONCyT, for members of the wine production cluster.
- e. Many talks and presentations about the experience gained in my functions as executive coordinator of PITEC VITIVINICOLA.
- f. Many talks and presentations on the process of formulating projects and subprojects in PITEC VITIVINICOLA.
- g. National University of San Juan, Mining Engineering Center, Master's in Mineral Resources Management (Accredited by CONEAU). Postgraduate Course: Strategic Planning and Management Control, 100-hour course load. Target audience: Master's students, professionals, teachers and researchers related to the subject
- h. Professional Full Council Member at Economic Sciences of San Juan. 1994 - 1995 and 2003 - 2004.
- i. Professional Council of Economic Sciences of San Juan, in charge of the Training Commission and Premix Program Coordinator (Ministry of Economy Mixed Enterprise Program, Public Works and Services of the Nation), based, operated at the headquarters of this institution in San Juan. 1994 and 1995

8. PUBLICATIONS

- a. Exports Tax Treatment in Argentina. 1989
- b. Wine Cluster of the Expanded Andean Region Competitiveness Improvement Program for the. 2008.
- c. Competitiveness Improvement Plan for the Argentine raisin sector.
- d. Competitiveness Improvement Plan for the Argentine Olive Sector.
- e. Competitiveness Improvement Plan for the Argentine Non-Metallic Mining Sector. 2017

7. LANGUAGES

- a. English

Argentina, May 2024



CPN MARCELO HECTOR RODRIGUEZ